





Key Themes

- 1 Philips technology and design for improving experience & performance
- 2 Strategic Design Consulting
- 3 Ambient Experience
- 4 Example benefits in oncology and radiology



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We strive to make the world healthier and more sustainable through innovation

We're aiming to improve the lives of

3 billion people a year





We are a world leader in **people-centric design**

Philips consistently wins more than **100 key design awards** each year





reddot design award

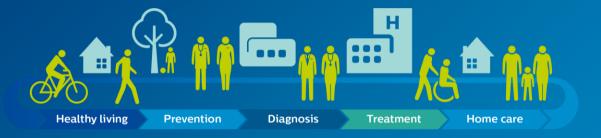




A new record 165 design awards in 2017



Strategic consulting services to help improve clinical care and operational effectiveness



Transformation consulting practice areas		
Performance Improvement	Clinical Services	Experience Solutions
Emergency Services	Data Analytics	HealthSuite Labs
Integrated solutions and enterprise partnerships		

Key Themes



Philips - technology and design for improving experience & performance

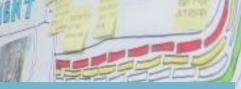


Strategic Design Consulting



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Strategic Design Consulting

Philips takes a strategic healthcare design thinking approach to create innovative and efficient patient care environments.

Based on decades of world-class design innovation, our design consultants integrate with data analysts and key stakeholders to deliver solutions with an exceptional experience for patients and staff.

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OPTIMIZED FLOOR PLAN	NEW EXPERIENCE SCENARIOS	ROADMAP FOR FUTURE SOLUTIONS
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Strategic Design Consulting

As part of expansions, mergers, or renovation plans, hospitals need to (re)evaluate their environments. Our design consultants provide clinical workflow, technology, and patient experience expertise to create design solutions to support long-term strategic success.

A strategic approach to healthcare environments and experiences

Analysis	 Assess layout, clinical workflow, and performance Analyze data and stakeholder insights
Strategy	Propose design directions to help create a positive and efficient patient care environment
Design	 Co-creation process helps teams adopt change initiatives Visualization and simulation tools help interpret change benefits
Implementation	Redesign the care environment to enhance the patient and staff experience and improve operational efficiency



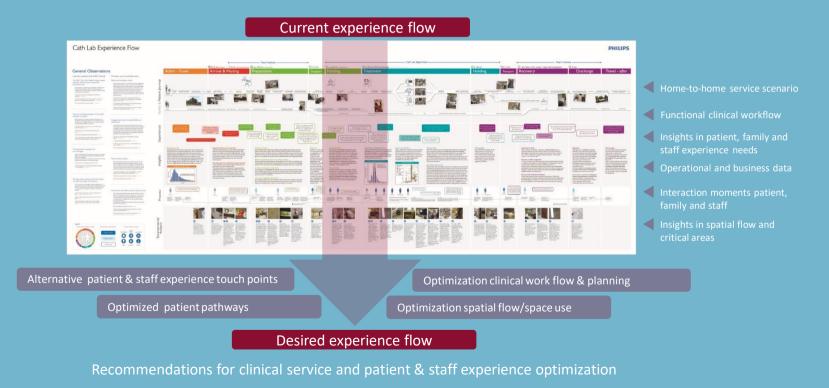
BENEFITIS

- Assessment of market and population needs, supported by data analytics
- Strategic and collaborative methodologies facilitate stakeholder buy-in
- Guidance from consultants with expertise in designing efficient and effective clinical environments

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Strategic Design Consulting Analysis – Flow mapping

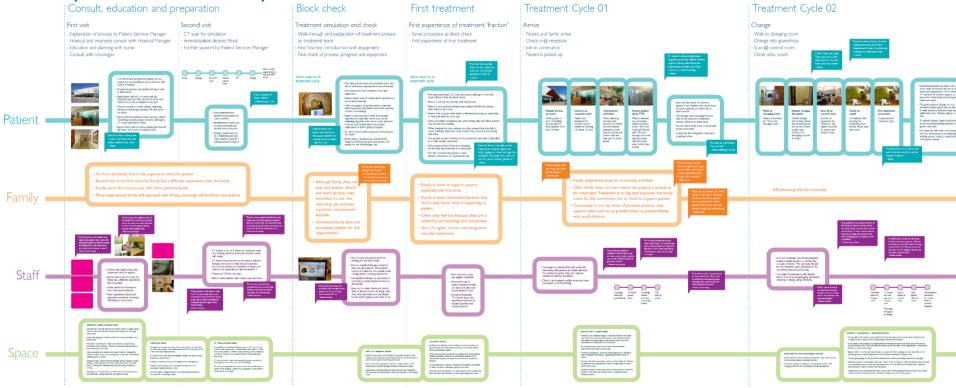




PHILIPS

Insight generation

Experience Flow Analysis

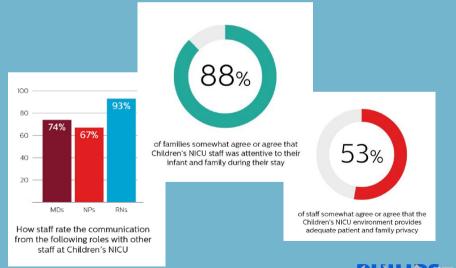


Strategic Design Consulting Strategy

In the strategy phase, each relevant stakeholder group in the care cycle is evaluated. Pathways and interactions are mapped, from initial contact to completion. These findings, including data analytics, allow areas that can be positively influenced to be pinpointed.

The strategy phase can include the following components:

- Community outreach research
- Future experience scenario development
- Experience design options





Strategic Design Consulting Design example

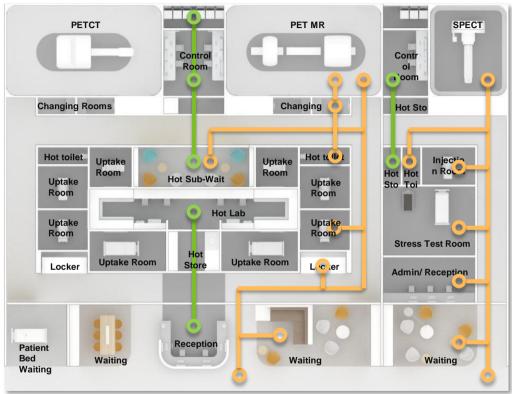
PHILIPS

Master Planning & Building Design





Flow Optimization around Central Hot Lab





Strategic Design Consulting







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Ambient Experience

4 Example benefits in oncology and radiology



Ambient Experience

- Is an approach to clinical environment design aimed at improving the patient and staff experience
- Incorporates dynamic lighting, projection and sound providing positive distractions for patients as well as recommendations for effective staff workflow, storage and organizational considerations within the facility
- Implemented in over 1250 sites around the world



Ambient Experience portfolio





Oncology PET / CT Suite, Sparks Health Center, Fort Smith, Arkansas, United States



For the Sparks Health Center in Fort Smith, Arkansas Philips was asked to design a PET/CT suite.

This PET/CT suite is designed along the Ambient Experience principles:

- removing clutter and enhancing the room design,
- giving the patient a better feeling of control
- improve interaction with the staff.

By doing so, the PET/CT suite will have a positive impact on the patient experience by reducing anxiety, and a de-cluttered environment improves the workflow and can also improve staff satisfaction.

Putting patient experience at the heart of design

Using ambient experience, a comfortable setting and specially built tools to put patients as ease











Ambient Experience in-bore Connect

Improving the patient experience











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Oncology PET CT Uptake Room Concept



Radiology

Mammography Concept, Screening Center for Woman PHCC, Doha, Qatar







70% reduction in MRI rescans

Ambient Experience



Challenge:

Help improve patient satisfaction and help differentiate the healthcare services at Herlev Hospital.

Solution:

The in-bore Connect was added to the Ingenia 3.0T system with Ambient Experience, providing information and guidance to the patient during scanning. Leading to improved patient experience and patient satisfaction.

70% reduction in number of rescans*





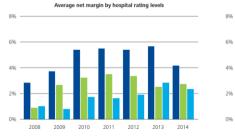
90% better patient comfort level

* 70% reduction in rescans with Ambient Experience and In-bore Connect

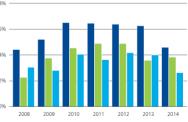
The value of patient experience

- Hospitals with better patientreported experience perform better financially ¹
- Hospitals with higher patient experience scores have higher clinical quality ²

Hospitals with excellent patient ratings have higher profitability



Excellen



Average ROA by hospital rating levels

Source: Deloitte analysis of HCAHPS measures from CMS data; and financial performance data from Truven Health Medicare Cost Reports

beloitte (2016), The value of patient experience and performan beloitte (2017), The value of patient experience and quality

